# APPROVE ENTERING INTO AN AGREEMENT WITH U. S. EQUITIES ASSET MANAGEMENT, LLC FOR PROPERTY MANAGEMENT SERVICES

### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Approve entering into an agreement with U. S. Equities Asset Management, LLC to provide property management services for the 125 South Clark Building ("the Building") at a cost not to exceed \$516,000 for a two year contract period. Vendor was selected pursuant to a duly advertised Request for Proposals (Specification No. 01-250284-A). A written agreement for Consultant's services is currently being negotiated. No payment shall be made to consultant prior to the execution of the written agreement. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this matter is stated below.

SPECIFICATION NO.: 01-250284-A

CONSULTANT: U. S. Equities Asset Management, LLC

20 North Michigan Avenue, Suite 400

Chicago, IL 60602 William J. Vail 312-456-7000 Vendor #44266

**USER:** Department of Operations

125 South Clark – 16<sup>th</sup> Floor

Chicago, IL 60603

Contact Person: Rebecca Grespan

Phone: (773) 553-2909

TERM: The term of this agreement shall commence on July 1, 2002 and shall end June 30, 2004.

**SCOPE OF SERVICES:** U. S. Equities will provide property management services, including the maintenance and operations of the Building as follows:

#### Management Services

- 1) Supervise, and oversee all administration and operation of the Building;
- 2) Hire, supervise and oversee the building engineers:
- 3) Provide full financial accountability and report of income from and expenses of the Building;
- 4) Prepare financial and management reports and maintenance of appropriate records;
- 5) Manage and coordinate relations with Property occupants, including administration of all leases, communication with occupants, recording of rent collections, and provision of responsive occupant services;
- 6) As directed by CPS, administer, interact with and coordinate the performance of services by vendors who have entered contracts with CPS for goods and services required in the operation of the Building;
- 7) Administer and coordinate capital improvements as directed by CPS:
- Maintain all physical areas within the Property to assure that high levels of cleanliness, state
  of repair, and aesthetic appeal are sustained in compliance with specifications as determined
  by CPS;
- 9) Develop and maintain an emergency plan that satisfies minimal building operation in the event of a power loss;
- 10) Provide monthly reports on the status of its assignments;
- 11) Operate and maintain all Building heating, ventilating, and air conditioning systems and all other mechanical, electrical, and plumbing systems;

- 12) Develop and maintain a database containing all the information and records regarding facility regulatory compliance:
- 13) Advise the Board, on an ongoing basis, as to building code compliance, liability, life safety, environmental contamination, and the Americans with Disabilities Act (ADA) compliance;
- 14) Cooperate with the Board's leasing agent and Real Estate Department with respect to all marketing and leasing efforts;
- 15) Assist consultants and contractors retained by CPS in coordinating work to be performed in the Property;
- 16) Maintain Property accounts per appropriate industry standards;
- 17) Record rent collection;
- 18) Utilize in-house resources or outside accounting services to assist CPS in auditing payments by CPS for rent, operating, tax, build-out and other expenses as needed; and
- 19) Manage building recycling program in accordance with the City of Chicago ordinance.

#### Portfolio Management

- 1) Make recommendations regarding lease terminations and renewals;
- 2) Give timely notification and advice regarding lease renewal timelines or the exercise of lease options:
- 3) Analyze, benchmark and supply market data to support proposed leasing transactions; and
- 4) If requested, identify areas of inappropriate space utilization within the Building space and make recommendations for the reduction of leased space, increase of leased space, reduction of CPS occupied space or increase of CPS occupied space.

## Marketing

 Acting in conjunction with the CPS Leasing Agent and the CPS Real Estate Department, assist in the Marketing and showing of leasable Property.

#### Auditing

- 1) As needed, compare actual expenses verses projected expenses per executed lease, determining and identifying any discrepancies; and
- 2) Provide monthly reports on the status of assignments, including project timelines and action plans.

**DELIVERABLES:** U. S. Equities will provide full financial accountability and reporting of income and expenses of the Building and prepare the annual operating and capital expenditure budget relating to the Building under the Property Management Agreement.

**OUTCOMES:** The services of U. S. Equities under the Property Management Agreement will enable the Building to operate on a day-to-day basis.

**COMPENSATION:** Vendor shall be paid in accordance with the rates set forth in the contract, not to exceed the amount of \$516,000.00 for the term of the contract.

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize the Chief Operating Officer to execute all ancillary documents required to administer or effectuate this agreement.

AFFIRMATIVE ACTION: As a condition of this award, this firm agrees to comply with the provisions of the Revised Remedial Plan for M/WBE Economic Participation and agrees to make every effort to achieve full compliance with the goals for this program. The M/WBE goals for this program/project are: 22% Black, 10% Hispanic, 2% Asian, and 5% WBE.

LSC REVIEW: Local School Council approval is not applicable to this report.

FINANCIAL: Charge to Operations: \$258,000

Budget Classification: 0645-552-000-4462-5410

Fiscal Year: FY03 Source of Funds: 552

Leasing Commission shall be paid from rental income.

#### **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

Arrita Rocha Chief Purchasing Officer

Within Appropriation:

Kenneth C. Gotsch Chief Fiscal Officer

Approved as to legal form:

Marilyn F/Johnsol General Counsel Approved:

Arne Duncan

Chief Executive Officer