# AMEND BOARD REPORT 06-0125-PR16

APPROVE EXERCISING THE SECOND OPTION TO RENEW THE AGREEMENT WITH BLACKWELL CONSULTING SERVICES FOR PROGRAM MANAGEMENT SERVICES FOR THE OVERALL MANAGEMENT AND IMPLEMENTATION OF THE LOCAL AREA NETWORK

### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Approve exercising the second option to renew the agreement with Blackwell Consulting Services to provide Local Area Network program and construction services to the Department of Operations and the Office of Technology Services at an aggregate cost not to exceed \$16,648,757.62 \$32,863,307.41 of which approximately \$13,605,455.44 \$27,549,968.26 is eligible for discounts in accordance with the guidelines and requirements of the Federal Government's Universal Services Program ("E-Rate"). It is anticipated that the School and Library Division/Universal Service Administrative Company ("SLD/USAC") will fund eligible E-Rate services and products, and the total cost to the Board shall not exceed \$3,043,302.18 \$5,313,339.15. A written document exercising this option is currently being negotiated. No payment shall be made to Vendor during the option period prior to the execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within ninety (90) days of the date of this Board Report. Information pertinent to this option is stated below:

This amendment is necessary: i.) to reduce the overall scope of work for E-Rate Year 8 because the installation, configuration, and project management services for system-wide school Local Area Network (LAN) upgrades are to be provided by another vendor pursuant to a SPIN change ii.) to increase the compensation amount by \$16,214,549.79 to cover the revised scope of work for E-Rate Year 8 to be carried forward to this second renewal term; iii.) to amend the pricing schedule by increasing the design and management fees; iv.) to effect a SPIN change for the vendor once approval has been received from the Schools and Library Division (SLD) of E-Rate and v.) to extend the agreement in order to complete the services for E-Rate Year 8. The first renewal of the original agreement was to cover services to be provided during E-Rate year 8. Those services were not provided during the first renewal term and an extension was obtain from the SLD to carry those services forward into E-Rate Year 9. compensation amount is being increased to cover the E-Rate Year 8 services being carried forward. The services to be provided during this second renewal term will cover E-Rate Years 8 and 9. A written amendment to the renewal agreement is required. No payment shall be made to the vendor above the previously authorized amount prior to the execution of the written amendment. The authority granted herein shall automatically rescind in the event a written amendment is not executed within 90 days of this amended Board Report.

SPECIFICATION NO.: 03-250196A

**VENDOR:** Blackwell Consulting Services

100 South Wacker Drive, Ste. 800

Chicago, Illinois 60606 Contact: Robert Blackwell Sr. Telephone No.: (312) 553-0730

Vendor No.: 20588

**USERS:** Department of Operations

125 South Clark Street, 16th Floor

Chicago, Illinois 60603

Contact: Sean P. Murphy, Chief Operating Officer

Kristine Rull, Director, Renovation and Maintenance

Telephone No.: (773) 553-2900

Office of Technology Services 125 South Clark Street, 3<sup>rd</sup> Floor

Chicago, Illinois 60603

Contact: Robert W. Runcie, Chief Information Officer

Jane Kratochvil, E-Rate Director Veletta Bell, Project Manager

Telephone No.: (773) 553-1300

**ORIGINAL AGREEMENT:** The original Agreement (authorized by Board Report 03-1217-PR20 as amended by Board Report 04-0428-PR17), in an amount not to exceed \$42,267,572.00 is for a term commencing March 3, 2004 and ending June 30, 2005, with the Board having three (3) options to renew for periods of one (1) year each. The first renewal is for a term of July 1, 2005 and ending June 30, 2006 (authorized by Board Report 04-1215-PR14). Vendor was selected on a competitive basis pursuant to a request for qualifications/proposals.

**OPTION PERIOD:** The term of this Agreement is being extended for <del>one year</del> <u>a term</u> commencing July 1, 2006 and ending <del>June 30, 2007</del> <u>September 30, 2007</u>.

**OPTION PERIODS REMAINING:** There is one (1) one year option period remaining.

**SCOPE OF SERVICES:** Vendor will continue to provide program management services regarding the installation of the LAN infrastructure; system-wide-upgrades; pertinent network equipment and services at the individual schools. Blackwell Consulting Services will continue to provide the Board with sufficient working capital at no additional cost to the Board to fund project costs pending E-Rate reimbursement. Prior to rendering any Services, Blackwell shall furnish the Board's Chief Purchasing Officer with a performance bond, which Blackwell shall acquire at its own expense. The performance bond shall be conditioned for the completion of this Agreement, for the payment of material used in the work and for all labor performed in the work, whether by subcontractor or otherwise. The performance bond must be in a form issued by a surety. The performance bond will act as security for the faithful performance of this Agreement and the payment of all contractors and other persons supplying labor, materials and equipment in connection with the Services to be provided under this Agreement.

Vendor was originally awarded services for two (2) projects under the E-Rate Year 8 program: i) the Local Area Network (LAN) Upgrades Project, the scope of which is to provide services to upgrade/replace the existing LAN network at approximately 60 Chicago Public Schools and ii) the LAN wiring project, the scope of which is to install new networks in approximately 49 schools. The SLD granted Chicago Public Schools authorization to move forward with both projects. Based on budget constraints, the Board will decrease the scope of the E-Rate Year 8 project by \$19 million. In addition, the Board will transfer the scope of services associated with the LAN upgrades projects to another vendor. Blackwell will continue to provide all services related to the LAN wiring project. The reduction of scope of services and the transfer of the LAN Upgrades projects to anther vendor revises the total compensation amount for E-Rate Year 8 to \$16,214,549.79.

In addition, because no services were rendered during the first option period for E-Rate Year 8 services prior to the expiration of that renewal term, the compensation amount of \$16,214,549.79 is being combined with the current second option contract amount of \$16,648,757.62 for a total compensation amount of \$32,863,307.41.

**DELIVERABLES:** Vendor will continue to provide the following:

- A. Project Planning
- B. Wireless Survey
- C. Design
- D. Bid and Award
- E. Construction
- F. Testing and Network Integration
- G. Closeout
- H. Reports and Quality
- I. Training
- J. Billing and Invoicing Processes
- K. Pay Contractors
- L. Bill USAC and CPS

**OUTCOMES:** Vendor's services will result in the following:

- Individual Schools will have a local area network and classroom internet access
- Replacement of outdated devices will be upgraded to Board approved equipment ensuring remote manageability by the Wide Area Network Department.

**COMPENSATION:** Vendor shall be paid upon invoicing, per deliverables/projects as will be outlined in the agreement, with total compensation not to exceed \$16,648,757.62 \$32,863,307.41 of which approximately \$13,605,455.44 \$27,549,968.26 is eligible for E-Rate discounts; the total cost to the Board shall not exceed \$3,043,302.18 \$5,313,339.15.

All expenditures are contingent upon availability of FY 2007 and FY2008 capital and school discretionary funds. These services are eligible for, and contingent upon, E-Rate discounts under the Federal Government's Universal Services Program.

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the written option agreement <u>and amendment</u>. Authorize the President and Secretary to execute the option agreement <u>and amendment</u>. Authorize the Chief Operating Officer to execute all ancillary documents required to administer or effectuate this option agreement.

**AFFIRMATIVE ACTION:** This contract is in full compliance with the goals required by the Revised Remedial Plan for Minority and Women Business Enterprise Contract Participation (M/WBE). The M/WBE participation goals for the contract include: 35% total MBE, 22% total African American, 10% total Hispanic, 2% total Asian and 5% total WBE.

The vendor has identified and scheduled the following firms and percentages:

#### Total 95% MBE:

### Total 95% African American:

Blackwell Consulting Services 100 S. Wacker Drive, Suite 800

Chicago, Illinois 60606

Certified through 06/30/04

### Total 5% WBE:

Kowalenko & Bilotti, Inc. 118 N. Peoria Street, Suite 5N Chicago, Illinois 60607

Certified through 01/31/04

**LSC REVIEW:** Local School Council approval is not applicable to this report.

## FINANCIAL:

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		E-Rate YR 8 FY07	E-Rate YR 9 FY07	IOIAL
		F107		
		•	\$16,648,757.6	<u>\$32,863,307.4</u>
Total Costs		<u>\$16,214,549.79</u>	2	<u>1</u>
			<del>\$15,638,454.5</del>	
Annual Eligible			3	
	CPS-13%		\$ <del>2,032,999.09</del>	
			<del>\$13,605,455.4</del>	
	SLD-87%		4	
Annual InElig	<del></del>		<del>\$1,010,303.09</del>	
000 DAY(0	2000 WW 200 200 544			
CPS PAYS	0220-XXX-000-9585-5410		<del>\$3,043,302.18</del>	
	<u>0220-474-000-9585-5400</u>	<b>\$1,000,000.00</b>		<b>\$1,000,000.00</b>
	Schools Discretionary			\$4,313,339.15
<u>Funds</u>	-	<b>\$1,270,036.97</b>	<u>\$3,043,302.18</u>	
			\$13,605,455.4	\$27,549,968.2
SLD PAYS		<u>\$13,944,512.82</u>	4	6

<sup>\*</sup>Capital Funds

### **GENERAL CONDITIONS:**

**Inspector General** — Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

**Conflicts** – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one-year period following expiration or other termination of their terms of office.

Indebtedness – The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3) June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics – The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3) June 23, 2004 (04-0623-P04), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

**Approved for Consideration:** 

Heather A. Obora
Chief Purchasing Officer

Arne Duncan Chief Executive Officer

Approved:

Within Appropriation:

John Maiorca

Chief Financial Officer

Approved as to Legal Form:

Patrick J. Rocks General Counsel