## AMEND BOARD REPORT 04-1215-PR18 AMEND BOARD REPORT 04-1117-PR6

APPROVE ENTERING INTO AGREEMENTS WITH SBC GLOBAL SERVICES, INC. ON BEHALF OF ILLINOIS BELL TELEPHONE D/B/A AT&T GLOBAL SERVICES ON BEHALF OF ITS AFFILIATES, AMENDING AGREEMENTS AND EXERCISING OPTION TO RENEW

### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Approve entering into a master agreement with SBC Global Services, Inc. <u>d/b/a AT&T Global Services on behalf of its Affiliates</u>, approve amending the agreement(s) and exercising the first option to renew the <u>agreements</u> for the following services:

- 1. Discounted Usage Rates for Local Services See Appendix A
- 2. Leased Wide Area Network Fiber Transport Services See Appendix B.
- 3. Centrex Switching Services See Appendix C
- 4. Purchase of Tariff-Based (Non-Centrex)Telecommunications Services See Appendix D
- 5. Contracted Prime Interface Rate (PRI) DS1 Services See Appendix E

This amendment is necessary to revise the scope of services related to the agreement detailed in Appendix B.

This second amendment is necessary to i) adjust the E-Rate percentage discount from 87% to 86% due to recent SLD rulings, ii) add leased fiber-based Layer 2 Switched Ethernet services to the existing WAN Transport Services (Appendix B), iii) add language allowing charter schools, CPS consortium members and City of Chicago sister agencies to purchase services under the agreement(s) and iv) to increase the funding amount by \$952,263.76 to cover any billings to the Board as the Billed Entity for the CPS consortium. Payment for purchases so made shall be the responsibility of the charter schools, CPS consortium members, and City of Chicago sister agencies. Charter schools and City sister agencies shall pay vendor directly and consortium members shall reimburse the Board for such purchases.

This second amendment is also necessary to exercise the first option to renew the agreements for a three-year term commencing July 1, 2008 and ending June 30, 2011 to cover FY09, FY10 and FY11. Written amendments to the agreements and renewal agreements are required. The authority granted herein shall automatically rescind in the event the written amendments and renewal agreements are not executed within 90 days of this amended Board Report.

VENDOR: SBC Global Services, Inc. on behalf of Illinois Bell Telephone d/b/a AT&T Global

Services on behalf of its Affiliates 225 West Randolph, Floor 23C Chicago, Illinois 60606 Contact: Keneese McNamer Telephone No.: (312) 364-2982

Vendor No. 13290

**USER:** Office of Technology Services

125 South Clark Street, 3rd Floor

Chicago, Illinois 60603

Contact: Robert Runcie, Chief Information Officer

Kathryn Zalewski, Telecommunications Director

Telephone No.: (773) 553-1300

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the required written agreements, <u>amendments and renewal agreements</u>. Authorize the President and Secretary to execute the required written agreements, <u>amendments and renewal agreements</u>. Authorize the Chief Technology Officer to execute all ancillary documents required to administer or effectuate the written agreements, <u>amendments and renewal agreements</u>.

AFFIRMATIVE ACTION: Vendor is in full compliance with the goals required by the Revised Remedial Plan for Minority and Women Business Enterprise (MAWBE) Contract Participation for the contracts reflected in Appendix B and C. Pursuant to Section 3.7 of the Revised Remedial Plan for Minority and Women Business Enterprise Contract Participation (M/WBE). Appendix A & D of this contract is exempt from review because they are unique transactions. Appendix B & C of this contract is in full compliance with the goals required by the Revised Remedial Plan for Minority and Women Business Enterprise Contract Participation (M/WBE). The M/WBE participation goals for the contract include: 35% total MBE, 22% total African American, 10% Hispanic, 2% total Asian and 5% total WBE.

### Total 35% MBE:

### Total 22% African American:

Computer Resource 22%

One Pierce Place #325W

Itasca, IL 60143

### Total 10% Hispanic:

United Bldg. 10%

165 Easy St.

Carol Stream, IL 60188

### Total 3% Asian:

Fieldstone Building Services 3%

221 E. Rocbaar Dr. Romeoville, IL

### Total 5% WBE:

Archon Construction Co. 5%

563 S. Rohlwing Rd. Addison, IL 60101

LSC REVIEW: Local School Council approval is not applicable to this report.

### **GENERAL CONDITIONS:**

**Inspector General** – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

**Conflicts** – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one-year period following expiration or other termination of their terms of office.

**Indebtedness** – The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

**Ethics** – The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

**Contingent Liability** – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

**Approved for Consideration:** 

Heather A. Obora Chief Purchasing Officer Arne Duncan

Approved:

Chief Executive Officer

Within Appropriation:

Jøhn Maiorca

Chief Financial Officer

Approved as to Legal Form;

Patrick J Rocks General Counsel

# APPROVE ENTERING INTO AN AGREEMENT FOR DISCOUNTED USAGE RATES FOR LOCAL AND INTRALATA SERVICES, AMENDING THE AGREEMENT AND EXERCISING FIRST OPTION TO RENEW

Approve entering into an agreement with SBC Global Services, Inc ("SBC Global" or "Vendor") to provide cost discounts on local usage for Centrex and Non-Centrex Services for a three (3) year term for the Office of Technology Services ("OTS"). The discounted usage rates are based upon a minimum annual usage of \$965,300.00 of services for each year of the term. A written agreement is currently being negotiated. The authority granted herein shall automatically rescind in the event a written document is not executed within ninety (90) days of the date of the Board Report. Information pertinent to this agreement is stated below.

Approve amending the agreement as set forth below and exercising the first option to renew the agreement for a three-year term to cover FY09, FY10 and FY11. The discounted usage rates are based upon a minimum annual usage of \$965,300.00 of services for each year of the renewal term.

This amendment to Appendix A is necessary to i) adjust the E-Rate percentage discount from 87% to 86% due to recent SLD rulings, and ii) add language allowing charter schools, CPS consortium members and City of Chicago sister agencies to purchase services under the agreement. Payment for purchases so made shall be the responsibility of the charter schools, CPS consortium members, and City of Chicago sister agencies. Charter schools and City sister agencies shall pay vendor directly and consortium members shall reimburse the Board for such purchases. A written amendment to the agreement and a renewal document are required. The authority granted herein shall automatically rescind in the event the written amendment and renewal document are not executed within 90 days of this amended Board Report.

**SPECIFICATION NO:** E-Rate Form 470 Posting: 785950000500456

**INITIAL TERM:** The term of this agreement shall be for a period of three (3) years commencing July 1, 2005 and ending June 30, 2008. This term is necessary to coincide with, and allow for the Board's participation in Year 8, Year 9 and Year 10 of the E-Rate program.

RENEWAL TERM: The term of the agreement is being extended for a period of three (3) years commencing July 1, 2008 and ending June 30, 2011. This term is necessary to coincide with, and allow for the Board's participation in Year 11, Year 12 and Year 13 of the E-Rate program. There is one three-year option to renew remaining after the expiration of this first renewal term.

**SCOPE OF SERVICES:** SBC shall provide discounts on local usage for Centrex and Non-Centrex services. Local usage shall be billed at the following rates: Band "A" usage at 1.1 cents for all minutes; and Band "B" and "C" usage at 2.2 cents for all minutes. Additionally, IntraLATA discounts SHALL BE added to the Agreement to be billed at the following rates: IntraState IntraLATA Toll usage at 3.5 cents for all minutes and Toll-Free 800/888 usage at 3.5 cents for all minutes.

**DELIVERABLES:** The Board shall receive discounts for all local services (e.g., Centrex and Non-Centrex) as well as IntraState IntraLATA and Toll-Free 800/888 services. Following is a summary of the current rates:

### **CURRENT USAGE RATES**

	FIRST	SUBSEQUENT
	<b>MINUTE</b>	<b>MINUTES</b>
BAND A	\$0.011	\$0.011
BAND B	\$0.022	\$0.022
BAND C	\$0.022	\$0.022

### IntraLATA Toll/800 USAGE

	FIRST MINUTE	SUBSEQUENT MINUTES
IntraLATA	\$0.035	\$0.035
Toll/800	\$0.035	\$0.035

**OUTCOME**: The Board will receive the discounted local, IntraLATA and Toll/800 usage rates.

**OPTIONS TO RENEW:** This Agreement shall have two (2) three-year options to renew. After initial Term, should any rates be lower than currently offered, CPS will have the right to renegotiate to the lower rates.

**FINANCIAL**: No charge to the Board for these services.

# APPROVE ENTERING INTO A NEW AGREEMENT FOR LEASED WIDE AREA NETWORK FIBER TRANSPORT SERVICES, AMENDING THE AGREEMENT AND EXERCISING FIRST OPTION TO RENEW

Approve entering into an agreement with SBC Global Services, Inc ("SBC Global " or "Vendor") for the provision of Leased Wide Area Network ("WAN") Fiber transport services, including DS-1, DS-3, synchronous optical network ("SONET"), and dedicated OC-48 rings, Gigaman fiber connectivity, and network reconfiguration ("ANRS") and other network services at the applicable negotiated and tariff discounted rates for all three (3) year term for the Office of Technology Services ("OTS") at a total cost not to exceed \$13,278,583.38 \$18,761,127.65. A written agreement is currently being negotiated. No payment shall be made to Vendor prior to the execution of the document. The authority granted herein shall automatically rescind in the event a document is not executed within ninety (90) days of the date of this Board Report. Information pertinent to this agreement is stated below.

Approve amending the original agreement as set forth below and exercising the first option to renew the agreement for a three-year term to cover FY09, FY10 and FY11. The cost for the option period shall not exceed \$38,494,722.75.

This amendment to Appendix B is necessary to i) adjust the E-Rate percentage discount from 87% to 86% due to recent SLD rulings, ii) add leased fiber-based Layer 2 Switched Ethernet services to the existing WAN Transport Services effective as of July 1, 2007 iii) add language allowing charter schools, CPS consortium members and City of Chicago sister agencies to purchase services under the agreement and iv) to increase the funding amount for the initial term by \$27,627.60 to cover any billings to the Board as the Billed Entity for the CPS consortium. Payment for purchases so made shall be the responsibility of the charter schools, CPS consortium members, and City of Chicago sister agencies. Charter schools and City sister agencies shall pay vendor directly and consortium members shall reimburse the Board for such purchases. A written amendment to the agreement and a renewal document are required. The authority granted herein shall automatically rescind in the event the written amendment and renewal document are not executed within 90 days of this amended Board Report.

**SPECIFICATION NO:** 04-250177 and E-Rate Posting No: 524160000593163

**INITIAL TERM:** The term of this agreement shall be for a period of three (3) years commencing July 1, 2005 and ending June 30, 2008. This term is necessary to coincide with, and allow for the Board's participation in Year 8, Year 9 and Year 10 of the E-Rate program.

RENEWAL TERM: The term of the agreement is being extended for a period of three (3) years commencing July 1, 2008 and ending June 30, 2011. This term is necessary to coincide with, and allow for the Board's participation in Year 11, Year 12 and Year 13 of the E-Rate program. There is one three-year option to renew remaining after the expiration of this first renewal term.

**SCOPE OF SERVICES:** SBC Global shall provide leased WAN fiber transport services to the Chicago Public Schools. The WAN services provide DS-1 (T1), DS-3, synchronous optical network "SONET", OC-48, and Gigaman high speed Ethernet fiber level access connectivity, fiber-based Layer 2 Switched Ethernet connectivity and support administrative applications, e-mail and internet access on a district-wide basis. The WAN services will be provided to a minimum of 650 locations and will include a network reconfiguration service, which provides for limited growth before additional costs are incurred.

**DELIVERABLES:** SBC Global will provide WAN data services for fiscal years 2006, 2007, 2008, <u>2009</u>, <u>2010 and 2011</u>.

**OUTCOMES:** Vendor's services shall result in the Board having leased WAN fiber data services for fiscal years 2006, 2007, 2008, 2009, 2010 and 2011.

**OPTIONS TO RENEW:** This Agreement shall have two (2) three-year options to renew.

**COMPENSATION:** SBC Global shall be paid, during the initial term this period, as follows: upon invoicing, not to exceed the sum of \$13,278,583.38 \$18,761,127.65 of which \$13,278,583.38 \$18,135,934.65 is eligible for, but not contingent upon, E-Rate discounts. The approximate amount to be billed to the SLD is \$11,552,367.54 \$15,596,903.80 and the approximate total cost to the Board is not to exceed \$1,726,215.84 \$3,164,223.85. SBC Global shall be paid, during the first renewal term, as follows: upon invoicing, not to exceed the sum of \$38,494,722.75 of which \$37,405,095.75 is eligible for, but not contingent upon, E-Rate discounts. The approximate amount to be billed to the SLD is \$32,168,382.35 and the approximate total cost to the Board is not to exceed \$6,326,340.41

FINANCIAL: Charge to the Office of Technology Services \$13,278,583.38

Budget Classification: 0220-552-000-1614-5430 \$4,043,479.26 FY06

0220-552-000-1614-5430 \$4,617,552.06 FY07 0220-552-000-1614-5430 \$4,617,552.06 FY08

# APPROVE ENTERING INTO AN AGREEMENT FOR CENTREX SWITCHING SERVICES, AMENDING THE AGREEMENT AND EXERCISING FIRST OPTION TO RENEW

Approve entering into an agreement with SBC Global Services, Inc ("SBC Global" or "Vendor") for the providing of local telecommunications services, more specifically known as Centrex Switching Services ("CSS"), for <u>an initial</u> three (3) year term for the Office of Technology Services ("OTS") at a cost not to exceed \$16,033,959.00 \$14,150,331.06. A written agreement is currently being negotiated. No payment shall be made to Vendor prior to the execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within ninety (90) days of the date of this Board Report. Information pertinent to this is stated below.

Approve amending the original agreement as set forth below and exercising the first option to renew the agreement for a three-year term to cover FY09, FY10 and FY11. The cost for the option period shall not exceed \$9,131,638.50.

This amendment to Appendix C is necessary to i) adjust the E-Rate percentage discount from 87% to 86% due to recent SLD rulings, ii) add language allowing charter schools, CPS consortium members and City of Chicago sister agencies to purchase services under the agreement and iii) to decrease the not to exceed amount for the initial term by \$1,883,627.94. Payment for purchases so made shall be the responsibility of the charter schools, CPS consortium members, and City of Chicago sister agencies. Charter schools and City sister agencies shall pay vendor directly and consortium members shall reimburse the Board for such purchases. A written amendment to the agreement and a renewal document are required. The authority granted herein shall automatically rescind in the event the written amendment and renewal document are not executed within 90 days of this amended Board Report.

SPECIFICATION NO: E-Rate Form 470 Posting: 785950000500456

<u>INITIAL</u> **TERM:** The term of this agreement shall be for a period of three (3) years commencing July 1, 2005 and ending June 30, 2008. This term is necessary to coincide with, and allow for the Board's participation in Year 8, Year 9 and Year 10 of the E-Rate program.

RENEWAL TERM: The term of the agreement is being extended for a period of three (3) years commencing July 1, 2008 and ending June 30, 2011. This term is necessary to coincide with, and allow for the Board's participation in Year 11, Year 12 and Year 13 of the E-Rate program. There is one three-year option to renew remaining after the expiration of this first renewal term.

SCOPE OF SERVICES: SBC Global shall provide local CSS to the Central Service Center, all CPS schools and other CPS facilities. The CSS is engineered to support a capacity of approximately 18,000 lines distributed throughout a minimum of the 650-location district. The CSS will support incoming, outgoing and intercom (5-digit dialed) calls, as well as voice-messaging (on selected lines only) on a district-wide basis. The projected annual cost of the CSS system includes: monthly recurring line charges for the approximate 18,000 lines; and monthly variable charges based on usage. Note: The total number of Centrex lines will decrease over the next few years beginning in 2007 as the Board moves to other platforms. The variable charges include: usage charges, installation charges, local calling area long distance charges, local 800 charges, FCC charges, miscellaneous access charges, E911 charges, E-Rate surcharge and applicable federal, state and local taxes.

**DELIVERABLES:** SBC Global will provide the Board with Centrex telephone services for fiscal years 2006, 2007, 2008, 2009, 2010 and 2011.

**OUTCOMES:** The Board will have continuous Centrex telephone services for fiscal years 2006, 2007, 2008, 2009, 2010 and 2011.

**OPTIONS TO RENEW:** This Agreement shall have two (2) three-year options to renew.

**COMPENSATION:** SBC Global shall be paid during this period as follows: upon invoicing, not to exceed a total three (3) year sum of \$16,033,959.00 \$14,150,331.06 of which a total of \$15,853,959.00 \$11,868,686.92 is eligible for, but not contingent upon, E-Rate discounts, for a total cost to the Board not to exceed a total of \$2,241,014.67 \$2,281,644.14. SBC Global shall be paid, during the first renewal term, as follows: upon invoicing, not to exceed the sum of \$9,131,638.50 of which \$8,454,838.50 is eligible for, but not contingent upon, E-Rate discounts. The approximate amount to be billed to the SLD is \$7,271,161.11 and the approximate total cost to the Board is not to exceed \$1,860,477.39.

FINANCIAL: Charge to the Office of Technology Services \$16,033,959.00

Budget Classification: 0220-552-000-1614-5430 \$5,344,653.00 FY06

0220-552-000-1614-5430 \$5,344,653.00 FY07 0220-552-000-1614-5430 \$5,344,653.00 FY08

# APPROVE THE PURCHASE OF TARIFF-BASED (NON-CENTREX) TELECOMMUNICATIONS SERVICES

Approve the purchase of various tariff-based local telecommunications services from SBC Global Services, Inc ("SBC Global " or "Vendor"), including Basic Rate Interface (BRI) access, Direct Inward Dial (DID), Plain Old Telephone Service (POTS) and all other basic non-Centrex, measured business services to the Office of Technology Services ("OTS") at a cost not to exceed \$2,688,731.64 \$2,235,846.91 for an initial three (3) year period. A written document for these tariff-based services is not required. Information pertinent to this matter is stated below.

This amendment is necessary to decrease the not to exceed amount for the initial purchase period by \$452,884.73; to authorize the purchase of various tariff-based local telecommunications services for the period July 1, 2008 through June 30, 2011 to cover FY09, FY10 and FY11 at a total cost not to exceed \$2,780,208.00, of which the Board has allocated funding in the amount of \$26,718.72 to cover any billings to the Board as the Billed Entity for the CPS consortium. Payment for purchases so made shall be the responsibility of the charter schools, CPS consortium members, and City of Chicago sister agencies. Charter schools and City sister agencies shall pay vendor directly and consortium members shall reimburse the Board for such purchases. A written document for these tariff-based services is not required. Information pertinent to this matter is stated below.

SPECIFICATION NO: E-Rate Form 470 Posting: 785950000500456

**TERM**: The term of this purchase is authorized for a period of three (3) years commencing July 1, 2005 and ending June 30, 2008. This term is necessary to coincide with, and allow for the Board's participation in Year 8, Year 9 and Year 10 of the E-Rate program. The term of the purchase period is being extended for a period of three (3) years commencing July 1, 2008 and ending June 30, 2011 to coincide with, and allow for the Board's participation in Year 11, Year 12 and Year 13 of the E-Rate program.

**SCOPE OF SERVICES:** SBC Global shall provide various local telecommunications services to the Chicago Public Schools in support of non-Centrex requirements. The services include high school library internet access (ISDN) services at 75 school locations, headquarters and Medill locations, dial-up/POTS (plain old telephone service) which supports K-8 internet access, all security systems, elevator telephones, Kronos, video teleconferencing and Legacy T1 network services.

**DELIVERABLES:** SBC Global will provide the Board with non-Centrex tariff-based and telephone services for fiscal years 2006, 2007, 2008, 2009, 2010 and 2011.

**OUTCOMES:** The Board will have continuous Non-Centrex tariff-based telephone services for fiscal years 2006, 2007, 2008, 2009, 2010 and 2011.

**COMPENSATION:** SBC Global shall be paid, during the <u>initial</u> term as follows: upon monthly invoicing, not to exceed a three-year total of \$2,688,731.64 \$2,235,846.91 for Non-Centrex services of which approximately a total of \$1,591,056.00 \$1,617,515.52 is eligible for, but not contingent upon, E-Rate discounts, for a total cost to the Board not to exceed a total of \$1,304,512.92 \$618,331.39. SBC Global shall be paid, during the extension term, as follows: upon invoicing, not to exceed the sum of \$2,780,208.00 of which \$2,709,936.00 is eligible for, but not contingent upon, E-Rate discounts. The approximate amount to be billed to the SLD is \$2,330,544.96 and the approximate total cost to the Board is not to exceed \$449,663.04.

FINANCIAL: Charge to Office of Technology Services \$2,688,731.64

Budget Classification Non Centrex: 0220-552-000-1614-5430 \$896,243.88 FY06

0220-552-000-1614-5430 \$896,243.88 FY07 0220-552-000-1614-5430 \$896,243.88 FY08

# APPROVE ENTERING INTO AN AGREEMENT FOR DS1 PRIMARY RATE INTERFACE (PRI) SERVICES, AMENDING THE AGREEMENT AND EXERCISING FIRST OPTION TO RENEW

Approve entering into an agreement with SBC Global Services, Inc ("SBC Global" or "Vendor") for the provision of channelized DSI Primary Rate Interface (PRI) access for an initial three (3) year term for the Office of Technology Services ("OTS") at a cost not to exceed \$4,303,799.64 \$4,499,729.20. A written agreement is currently being negotiated. No payment shall be made to Vendor prior to the execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within ninety (90) days of the date of this Board Report.

Approve amending the original agreement as set forth below and exercising the first option to renew the agreement for a three-year term to cover FY09, FY10 and FY11. The cost for the option period shall not exceed \$7,140,375.00.

This amendment for Apprendix E is necessary to i) adjust the E-Rate percentage discount from 87% to 86% due to recent SLD rulings, ii) add language allowing charter schools, CPS consortium members and City of Chicago sister agencies to purchase services under the agreement and iii) to increase the funding amount by \$27,627.60 to cover any billings to the Board as the Billed Entity for the CPS consortium. Payment for purchases so made shall be the responsibility of the charter schools, CPS consortium members, and City of Chicago sister agencies. Charter schools and City sister agencies shall pay vendor directly and consortium members shall reimburse the Board for such purchases. A written amendment to the agreement and a renewal document are required. The authority granted herein shall automatically rescind in the event the written amendment and renewal document are not executed within 90 days of this amended Board Report.

SPECIFICATION NO: E-Rate Form 470 Posting: 785950000500456

**INITIAL TERM:** The term of this agreement shall be for a period of three (3) years commencing July 1, 2005 and ending June 30, 2008. This term is necessary to coincide with, and allow for the Board's participation in Year 8, Year 9 and Year 10 of the E-Rate program.

RENEWAL TERM: The term of the agreement is being extended for a period of three (3) years commencing July 1, 2008 and ending June 30, 2011. This term is necessary to coincide with, and allow for the Board's participation in Year 11, Year 12 and Year 13 of the E-Rate program. There is one three-year option to renew remaining after the expiration of this first renewal.

**SCOPE OF SERVICES:** SBC Global shall provide channelized DS1 Primary Rate Interface access to the Chicago Public Schools. The services include PRI services at 650 school locations, various administrative locations and Medill.

**DELIVERABLES:** SBC Global will provide the Board with PRI services for fiscal years 2006, 2007and, 2008, 2009, 2010 and 2011.

**OUTCOMES:** The Board will have continuous Non-Centrex tariff-based telephone services for fiscal years 2006, 2007, 2008, 2009, 2010 and 2011.

**OPTIONS TO RENEW:** This Agreement shall have two (2) three-year options to renew.

**COMPENSATION:** SBC Global shall be paid, during the <u>initial</u> term of the Agreement, as follows: upon monthly invoicing, not to exceed a three-year total of \$4,303,799.64 \$4,499,729.20 for Non-Centrex services of which approximately a total of \$4,174,685.64 \$3,766,557.82 is eligible for, but not contingent upon, E-Rate discounts, for a total cost to the Board not to exceed a total of \$671,823.13 \$733,171.38. SBC Global shall be paid, during the first renewal term, as follows: upon invoicing, not to exceed the sum of \$7,140,375.00 of which \$6,922,575.00 is eligible for, but not contingent upon, E-Rate discounts. The approximate amount to be billed to the SLD is \$5,953,414.50 and the approximate total cost to the Board is not to exceed \$1,186,960.50.

FINANCIAL: Charge to Office of Technology Services \$4,303,799.64

Budget Classification Non Centrex: 0220-552-000-1614-5430 \$1,434,599.88 FY06

0220-552-000-1614-5430 \$1,434,599.88 FY07 0220-552-000-1614-5430 \$1,434,599.88 FY08

Appendix F

# REVISED DETAILED FINANCIALS FOR SBC GLOBAL SERVICES

													GRAND
\$2,883,889.62 \$0.00 \$0.00 \$2,883,889.62 %age 13% \$2,508,989.65 %age 87% \$2,508,983.97													TOTAL
\$2,883,889.62 \$0.00 \$0.00 \$2,883,889.65 %age 13% \$374,905.65 %age 87% \$2,508,983.97		FY07/ER9	-	FY08/ER10	Total	11.	FY09/ER11	ш	FY10/ER12	Ĺ	FY11/ER13	Total	
\$2,000 \$0.00 \$2,000 \$2,883,889.62 \$374,905.65 \$2,508,983.97		\$3 300 158 63		\$3 510 778 00	\$9 694 876 25		\$3,510,778.00		\$3.510.778.00		\$3,510,778.00	\$10,532,334.00	\$20,227,160.25
\$0.00 \$2,883,889.62 \$4,905,65 \$74,905,65 \$7,508,983.97		\$3,154,202.40		\$3,955,656.00	\$7,109,858.40		\$3,955,656.00		\$3,955,656.00		\$3,955,656.00	\$11,866,968.00	\$18,976,826.40
\$2,883,889.62 CPS %age 13% \$374,905.65 SLD %age 87% \$2,508,983.97		\$0.00		\$1,256,850.00	\$1,256,850.00		\$3,089,281.25		\$4,927,531.25		\$6,765,781.25	\$14,782,593.75	\$16,039,443.75
13% \$374,905.65 87% \$2,508,983.97		\$6,454,361.03	:	\$8,723,284.00	\$18,061,534.65		\$10,555,715.25	è	\$12,393,965.25	740	\$14,232,213.23	\$37,181,093.73	\$33,243,430.40
(C)	14% 86%	\$903,610.54	14% 86%	\$1,221,259.76	\$2,528,614.85	14% 86%	\$1,477,800.14	14% 86%	\$1,735,135.14	14% 86%	\$1,392,510.14	\$31,976,430.35	\$47,509,350.14
			2			:			•				
Annual InEligible-Traditional WAN Access		\$90,000.00		00:000.06\$	\$180,000.00		\$90,000.00		290,000.00		\$30,000.00	\$270,000.00	\$450,000.00
Annual InEligible-Leased Gb Fiber Access		\$171,984.00		\$177,609.00	\$349,593.00		\$177,609.00		\$177,609.00		\$177,609.00	\$532,827.00	\$882,420.00
Annual InEligible-Lease Fiber Layer 2 Access \$0.00 TOTAL ANNIJAL INELIGIBLE \$0.00		\$0.00 \$261,984.00		\$85,600.00	\$85,600.00		\$85,600,00 \$353,209.00		\$85,600.00 \$353,209.00		\$353,209.00	\$256,800.00 \$1,059,627.00	\$342,400.00 \$1,674,820.00
					10 100		30,000,000		30 121 212 003		30 707 303 773	¢38 244 522 75	\$56 018 250 40
TOTAL SERVICES \$2,883,889.62		\$6,716,345.03		\$9,076,493.00	518,6757,978,818		\$10,908,924.25		512,747,174.25		014,505,424.25	61.326,1 42,000	900,918,000,40
CPS PAYS 12540-230-54405-254501-000000 \$374,905.65		\$1,165,594.54		\$1,574,468.76	\$3,143,807.85		\$1,831,009.14		\$2,088,364.14		\$2,345,719.14	\$6,265,092.41	\$9,408,900.26
SLD PAYS \$2,508,983.97		\$5,550,750.49		\$7,502,024.24	\$15,532,919.80		\$9,077,915.12		\$10,658,810.12		\$12,239,705.12	\$31,976,430.35	\$47,509,350.14
\$2,883,889,62		\$6.716,345.03		\$9,0 <u>76,493.00</u>	\$18,676,727.65		\$10,908,924.25		\$12,747,174,25		\$14,585,424.25	\$38,241,522.75	\$56,918,250,40
ES		;		:					0000		00 004 455	000000000	00002
		00.0 <b>\$</b>		\$74,400.00	\$74,400.00		\$74,400.00		\$74,400.00		974,400.00	\$223,200.00	00:009'/67\$
		00:0\$		00:08	00:0\$		80.00		8.8		90:00	90.00	90.00
Annual Eligible-Lease Fiber Layer 2 Access				22 25 25 25 25 25 25 25 25 25 25 25 25 2	00.00		274 40000		\$24 400 DO		\$74 400 00	\$223 200 00	\$297 600 00
	14%	90.0 <b>4</b>	14%	\$14,400.00	\$14,400.00	14%	\$10.416.00	14%	\$10.416.00	14%	\$10.416.00	\$31,248.00	\$41,664.00
87% \$0.00	%98 86%	\$0.00	86%	\$63,984.00	\$63,984.00	86%	\$63,984.00	%98	\$63,984.00	%98	\$63,984.00	\$191,952.00	\$255,936.00
OO OO		0000		00000	<b>6</b> 10 000 00		\$10,000,00		\$10,000,00		\$10,000.00	\$30,000,00	\$40.000.00
Annual Inteligible-Traditional WAIN Access Applied Inteligible Long On Either Apples		90.08		00:000,018	00:000,015		80.00		80.00		80.00	80.00	80.00
556		80.00		80.00	\$0.00		80.00		80.00		80.00	\$0.00	\$0.00
		\$0.00		\$10,000.00	\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00	\$30,000.00	\$40,000.00
TOTAL SERVICES \$0.00		\$0.00		\$84,400.00	\$84,400.00		\$84,400.00		\$84,400.00		\$84,400.00	\$253,200.00	\$337,600.00
CPS PAYS 12540-230-54405-254501-000000		80.00		\$20,416.00	\$20,416.00		\$20,416.00		\$20,416.00		\$20,416.00	\$61,248.00	\$81,664.00
		00.0 <b>S</b>		\$63,984.00	\$63,984,00		\$63,984.00		\$63,984.00		\$63,984.00	\$191,952.00	\$255,936.00
ōōros		00'0 <b>S</b>		\$84.400.00	\$84,400.00		\$84.400.00		\$84.400.00		\$84,400.00	\$253,200.00	\$337.600.00
				0.00	30 500 505 50		11 301 130		77 002 007 03		£2 266 135 14	<b>c</b> e 326 340 44	SO 400 564 26
12540-230-54405-254501-000000		\$1,165,594.54		\$1,594,884.75	\$3,104,223.85		\$1,851,425.14		\$2,106,760.14		\$2,300,133.14	632 168 382 35	22,430,304.20
SLD PAYS \$2,508,983.91		\$5,550,750.49		\$9 160 893 00	\$18 761 127 65		\$10.993.324.25		\$12.831.574.25		\$14,669,824.25	\$38,494,722.75	\$57,255,850.40

FINAL

											;				41114
APPENDIX C. CENTREX SERVICES				Initial Term	Ę						Renewal Term	ш			GRAND
STENDING CONTRACTOR		FY06/ER8		FY07/ER9	ı	FY08/ER10	Total	<b>L</b>	FY09/ER11	<b>L</b>	FY10/ER12		FY11/ER13	Total	TOTAL
CENTREX SERVICES			!												
Annual Eligible		\$4,883,395.42		\$4,883,395.42		\$3,604,983.90	\$13,371,774.74		\$2,389,255.50		\$2,389,255.50		\$2,389,255.50	\$7,167,766.50	\$20,539,541.24
CPS %age	13%	\$634,841.40	14%	\$683,675.36	14%	\$504,697.75	\$1,872,048.46	14%	\$334,495.77	14%	\$334,495.77	14%	\$334,495.77	\$1,003,487.31	\$2,875,535.77
SLD %age	87%	\$4,248,554.02	86%	\$4,199,720.06	85%	\$3,100,286.15	\$11,499,726.28	%98	\$2,054,759.73	%98	\$2,054,759.73	<b>8</b> 6%	\$2,054,759.73	\$6,164,279.19	\$17,664,005.47
Annual InEligible (CPS pays 100%)		\$57,166.16		\$57,166.16		\$91,200.00	\$205,532.32		\$81,600.00		\$81,600.00		\$81,600.00	\$244,800.00	\$450,332.32
		\$4,940,561.58		\$4,940,561.58		\$3,696,183.90	\$13,577,307.06		\$2,470,855.50		\$2,470,855.50		\$2,470,855.50	\$7,412,566.50	\$20,989,873.56
CPS PAVS 12540-230-54405-254501-000000		\$592,007,55		\$740 841 52		\$595,897,75	\$2 027 580 78		\$416,095,77		5416.095.77		\$416,095,77	\$1 248 287 31	\$3 325 868 09
SLD PAYS		\$4,248,554.02		\$4,199,720.06		\$3,100,286.15	\$11,499,726.28		\$2,054,759.73		\$2,054,759.73		\$2,054,759.73	\$6,164,279.19	\$17,664,005.47
		\$4,940,561.58		\$4,940,561.58		\$3,696,183,90	\$13,577,307.06		\$2,470,855.50		\$2,470,855.50		\$2,470,855.50	\$7,412,566.50	\$20,989,873.56
CONSORTIUM CENTREX SERVICES							:						•		
Annual Eligible		\$0.00		<b>\$</b> 0.00		\$429,024.00	\$429,024.00		\$429,024.00		\$429,024.00		\$429,024.00	\$1,287,072.00	\$1,716,096.00
CPS %age	13%	\$0.00	14%	\$0.00	14%	\$60,063.36	\$60,063.36	14%	\$60,063.36	14%	\$60,063.36	14%	\$60,063.36	\$180,190.08	\$240,253.44
SLD %age	87%	\$0.00	%98	\$0.00	86%	\$368,960.64	\$368,960.64	%98	\$368,960.64	<b>86%</b>	\$368,960.64	%98	\$368,960.64	\$1,106,881.92	\$1,475,842.56
Annual InEligible (CPS pays 100%)		\$0.00		\$0.00		\$144,000.00	\$144,000.00		\$144,000.00		\$144,000.00		\$144,000.00	\$432,000.00	\$576,000.00
		00.0 <b>\$</b>		<b>8</b> 0.00		\$573,024.00	\$573,024.00		\$573,024.00		\$573,024.00		\$573,024.00	\$1,719,072.00	\$2,292,096.00
CPS PAYS 12540-230-54405-254501-000000		80.00		00.08		\$204.063.36	\$204.063.36		\$204.063.36		\$204.063.36		\$204.063.36	\$612.190.08	\$816.253.44
SLD PAYS		\$0.00		80.00		\$368,960.64	\$368,960.64		\$368,960.64		\$368,960.64		\$368,960.64	\$1,106,881.92	\$1,475,842.56
		00 OS		00 OS		\$573,024.00	\$573,024.00		\$573,024.00		\$573,024.00		\$573,024,00	\$1,719,072.00	\$2,292,096,00
TOTAL CENTREX SERVICES															
CPS PAYS 12540-230-54405-254501-000000		\$692,007.56		\$740,841.52		\$799,961.11	\$2,281,644.14		\$620,159.13		\$620,159.13		\$620,159.13	\$1,860,477.39	\$4,142,121.53
SLD PAYS		\$4,248,554.02		\$4,199,720.06		\$3,469,246.79	\$11,868,686.92		\$2,423,720.37		\$2,423,720.37		\$2,423,720.37	\$7,271,161.11	\$19,139,848.03
		\$4,940,561.58		\$4,940,561.58		\$4,269,207.90	\$14,150,331.06		\$3,043,879.50		\$3,043,879.50		\$3,043,879.50	\$9,131,638.50	\$23,281,969.56

SOURCE CALLED AGE OF MORE OF MORE				Initial Term	Ę						Renewal Term	Term			GRAND
AFFENDIA D - NON CENTINES SERVICES	_	FY06/ER8	_	FY07/ER9	-	FY08/ER10	Total	Ĺ	FY09/ER11	4	FY10/ER12		FY11/ER13	Total	TOTAL
NON-CENTREX SERVICES															
Annual Eligible		\$377,220.00		\$600,300.00		\$855,600.00	\$1,833,120.00		\$855,600.00		\$855,600.00		\$855,600.00	\$2,566,800.00	\$4,399,920.00
CPS %age	13%	\$49,038.60	14%	\$84,042.00	14%	\$119,784.00	\$256,636.80	14%	\$119,784.00	14%	\$119,784.00	14%	\$119,784.00	\$359,352.00	\$615,988.80
SLD %age	81%	\$328,181.40	%98	\$516,258.00	%98	\$735,816.00	\$1,576,483.20	%98	\$735,816.00	%98	\$735,816.00	86%	\$735,816.00	\$2,207,448.00	\$3,783,931.20
Annual InEligible (CPS pays 100%)		\$259,686.91		\$71,904.00		\$23,424.00	\$355,014.91		\$23,424.00		\$23,424.00		\$23,424.00	\$70,272.00	\$425,286.91
		\$636,906.91		\$672,204.00		\$879,024.00	\$2,188,134.91		\$879,024.00		\$879,024.00		\$879,024.00	\$2,637,072.00	\$4,825,206.91
CPS PAYS 12540-230-54405-254501-000000		\$308,725.51		\$155,946.00		\$143,208.00	\$611,651.71		\$143,208.00		\$143,208.00		\$143,208.00	\$429,624.00	\$1,041,275.71
SLD PAYS		\$328,181,40		\$516,258.00		\$735,816.00	\$1,576,483.20		\$735,816.00		\$735,816.00		\$735,816.00	\$2,207,448.00	\$3,783,931.20
		\$636,906.91		\$672,204.00		\$879,024.00	\$2,188,134,91		\$879,024.00		\$879,024.00		\$879,024.00	\$2,637,072.00	\$4.825,206,91
CONSORTIUM Non-CENTREX SERVICES															
Annual Eligible		\$0.00		80.00		\$47,712.00	\$47,712.00		\$47,712.00		\$47,712.00		\$47,712.00	\$143,136.00	\$190,848.00
CPS %age	13%	\$0.00	14%	\$0.00	14%	\$6,679.68	\$6,679.68	14%	\$6,679.68	14%	\$5,679.68	14%	\$6,679.68	\$20,039.04	\$26,718.72
SLD %age	87%	\$0.00	%98	\$0.00	%98	\$41,032.32	\$41,032.32	%98	\$41,032.32	%98	\$41,032.32	86%	\$41,032.32	\$123,096.96	\$164,129.28
Annual InEligible (CPS pays 100%)		\$0.00		20.00		00:0 <b>s</b>	80.00		<b>\$</b> 0.00		\$0.00		80.00	\$0.00	80.00
		\$0.00		\$0.00		\$47,712.00	\$47,712.00		\$47,712.00		\$47,712.00		\$47,712.00	\$143,136.00	\$190,848.00
CPS PAYS 12540-230-54405-254501-000000		\$0.00		\$0.00		\$6,679.68	\$6,679.68		\$6,679.68		\$5,679.68		\$6,679.68	\$20,039.04	\$26,718.72
SLD PAYS		\$0.00		<u>\$0.00</u>		\$41,032.32	\$41,032.32		\$41,032.32		\$41,032.32		\$41,032.32	\$123,096.96	\$164,129.28
		\$0.00		80.00		\$47,712.00	\$47.712.00		\$47.712.00		\$47.712.00		\$47.712.00	\$143,136,00	\$190,848.00
TOTAL NON-CENTREX SERVICES CBS DAVE 42640 330 64406,264601,000000		£308 725 51		C155 946 00		C149 887 68	SE18 331 30		C149 887 68		\$149 887 68		C149 887 68	\$449 663 DA	£1 067 004 43
SID PAYS		\$328 181 40		\$516 258 00		\$776.848.32	\$1 617 515.52		\$776.848.32		\$776.848.32		\$776.848.32	\$2 330 544 96	\$3 948 060 48
)		\$636 906 91		SE72 204 DO		CO36 736 00	C2 235 RAE 01		CO26 736 DO		\$926 736 DD		CO26 736 00	\$2 780 208 DO	\$5 016 054 91

				Initial Term	E						Renewal Term	ella ella			GRAND	
APPENDIX E - PRI SERVICES		FY06/ER8		FY07/ER9		FY08/ER10	Total	F	FY09/ER11	٦	FY10/ER12	"	FY11/ER13	Total	TOTAL	F
PRI SERVICES		CS 477 673		£1 391 561 88		£2 289 144 00	\$4 330 383 40		\$2 258 190 00		\$2,258,190.00		\$2,258,190.00	\$6,774,570.00	\$11,104,953.40	INA
GPS %age	ne 13%		14%	\$194,818.66	14%	\$320,480.16	\$606,253.68	14%	\$316,146.60	14%	\$316,146.60	14%	\$316,146.60	\$948,439.80	\$1,554,693.48	ΑL
SLD %age	~	σ,		\$1,196,743.22	%98	\$1,968,663.84	\$3,724,129.72	%98	\$1,942,043.40	<b>86%</b>	\$1,942,043.40	<b>86</b> %	\$1,942,043.40	\$5,826,130.20	\$9,550,259.92	
Annual InEligible (CPS pays 100%)	,	\$32,122.80	_	\$43,038.00		\$44,850.00	\$120,010.80		\$72,600.00		\$72,600.00		\$72,600.00	\$217,800.00	\$337,810.80	
		\$681,800.32		\$1,434,599.88		\$2,333,994.00	\$4,450,394.20		\$2,330,790.00		\$2,330,790.00		\$2,330,790.00	\$6,992,370.00	\$11,442,764.20	
CPS PAYS 12540-230-54405-254501-000000	2	\$116,580.88	•	\$237,856.66		\$365,330.16	\$726,264.48		\$388,746.60		\$388,746.60		\$388,746.60	\$1,166,239.80	\$1,892,504.28	0
SLD PAYS	ý	\$565,219.44	۔۔۔	\$1,196,743.22		\$1,968,663.84	\$3,724,129.72		\$1,942,043.40		\$1,942,043.40		\$1,942,043.40	\$5,826,130.20	\$9,550,259.92	7 <del>-</del>
		\$681,800,32		\$1,434,599.88		\$2,333,994,00	\$4,450,394,20		\$2,330,790.00		\$2,330,790.00		\$2,330,790,00	\$6,992,370.00	\$11,442,764.20	01
CONSORTIUM PRI SERVICES																2
Annual Eligible		80.00	_	\$0.00		\$49,335.00	\$49,335.00		\$49,335.00		\$49,335.00		\$49,335.00	\$148,005.00	\$197,340.00	4-
CPS %age	ge 13%		14%	\$0.00	14%	06'906'9\$	\$6,906.90	14%	\$6,906.90	14%	\$6,906.90	14%	\$6,906.90	\$20,720.70	\$27,627.60	-P
SLD %age	ge 87%	% S0.00	%98	\$0.00	%98	\$42,428.10	\$42,428.10	%98	\$42,428.10	%98	\$42,428.10	86%	\$42,428.10	\$127,284.30	\$169,712.40	'n
Annual InEligible (CPS pays 100%)	,	\$0.00	_	\$0.00		\$0.00	\$0.00		\$0.00		\$0.00		<b>2</b> 0.00	00:0\$	80.00 80.00	9
		\$0.00	•	\$0.00		\$49,335.00	\$49,335.00		\$49,335.00		\$49,335.00		\$49,335.00	\$148,005.00	\$197,340.00	
CPS PAYS 12540-230-54405-254501-000000	2	80.00	_	\$0.00		\$6,906.30	06'906'9\$		06:906:9\$		\$6,906.90		06:906'9\$	\$20,720.70	\$27,627.60	
SLD PAYS	ý	00.08	_	80.00		\$42,428.10	\$42,428.10		\$42,428.10		\$42,428.10		\$42,428.10	\$127,284.30	\$169,712.40	
		00'0 <b>\$</b>	_	80.00		\$49,335.00	\$49,335.00		\$49,335.00		\$49,335.00		\$49,335.00	\$148,005.00	\$197,340.00	
TOTAL PRI SERVICES																
CPS PAYS 12540-230-54405-254501-000000		\$116,580.88	~	\$237,856.66		\$372,237.06	\$733,171.38		\$395,653.50		\$395,653.50		\$395,653.50	\$1,186,960.50	\$1,920,131.88	
SLD PAYS		\$565,219,44	. ـــــ	\$1,196,743.22		\$2,011,091.94	\$3,766,557.82		\$1,984,471.50		\$1,984,471.50		\$1,984,471.50	\$5,953,414.50	\$9,719,972.32	
		\$681,800.32	_	\$1,434,599.88		\$2,383,329.00	\$4,499,729.20		\$2,380,125.00		\$2,380,125.00		\$2,380,125.00	\$7,140,375.00	\$11,640,104.20	_