# AUTHORIZE A NEW AGREEMENT WITH RICOH USA, INC. TO PURCHASE OR LEASE OUTPUT DEVICES AND PROVIDE MANAGED PRINT SERVICES

## THE CHIEF ADMINISTRATIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize a new agreement with Ricoh USA, Inc for the purchase or lease of output devices and to provide Managed Print Services (MPS) in schools and ITS Office at an estimated annual cost set forth in the Compensation Section of this report. Vendor was selected on a competitive basis pursuant to RFP#200000264 issued by the County of Fairfax, VA as lead public agency for the U.S. Communities Government Purchasing Alliance. Subsequently, the vendor and the County of Fairfax, VA entered into a Master Agreement (Contract number 4400003732). The Board's purchase of services under that Master Agreement is authorized by Board Rule 7-2.7 which authorizes the purchase of goods and services through government purchasing cooperative contracts. A written agreement for Vendor's services is currently being negotiated. No services shall be provided by Vendor and no payment shall be made to Vendor prior to the execution of their written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Contract Administrator: Solomon, Mr. Alex M / 773-553-2280

## **VENDOR:**

1) Vendor # 21832 RICOH USA, INC P.O. BOX 802815 CHICAGO, IL 60680 Kim Peck 800 807-1012 X 2774

> Ownership: Ricoh Americas Corporation-Publicly Held-100%

#### **USER INFORMATION:**

Project

Manager: 12510 - Information & Technology Services

42 West Madison Street Chicago, IL 60602

Mcphearson, Mr. Anthony Lavelle

773-553-1300

#### TERM:

The term of this agreement shall commence on July 1, 2015 and end June 30, 2018. This agreement shall have two (2) options to renew for periods of one (1) year each.

## **EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate this agreement with 30 days written notice.

#### SCOPE OF SERVICES:

This agreement authorizes the purchase or lease of output devices and provides Managed Print Services (MPS) in schools and ITS office. Specifically, the vendor will provide a purchase or lease option with maintenance or a Managed Print Service (MPS) that includes printing hardware, software, preventative maintenance, break/fix support, print consumables (except paper), as well as consultative services to provide a single, per page price for all of a school's needs.

## **OUTCOMES:**

Vendor's services will result in improving user satisfaction at schools through proactive maintenance and service. It will also consolidate printing devices by mapping and optimizing each school environment. This model is expected to improve service at schools while reducing overall costs.

## COMPENSATION:

Vendor shall be paid as follows: In accordance with the unit prices contained in the agreement. Estimated annual costs for the three (3) year term are set forth below:

\$5,000,000.00, FY 16 \$5,000,000.00, FY 17 \$5,000,000.00, FY 18

#### **REIMBURSABLE EXPENSES:**

None

#### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize the Chief Information Officer to execute all ancillary documents required to administer or effectuate this agreement.

# **AFFIRMATIVE ACTION:**

This agreement was not assigned any MBE/WBE requirements, as it is based on an agreement with U.S. Communities, and was not advertised by the Board. While the agreement has no specific targets to meet, the awarded vendor has committed to utilizing MBE/WBE partners to fulfill a portion of these services.

Vendor has partnered with the following firms:

Global Capital, Ltd. 200 West Superior Chicago, IL 60654

KBS Computer Services 8056 186th Street Tinley Park, IL 60487

Advotek 148 Ogden Avenue Downers Grove, IL 60515

## LSC REVIEW:

Local School Council approval is not applicable to this report.

# FINANCIAL:

Fund: Various Funds, Various Units \$5,000,000.00, FY 16 \$5,000,000.00, FY 17 \$5,000,000.00, FY 18 Not to exceed \$15,000,000.00 for the three (3) year term. Future year funding is contingent upon budget appropriation and approval

CFDA#:

Not Applicable

#### **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

SÉBASTIEN de LONGEAUX Chief Procurement Officer

Approved for Copsideration:

TIMOTHY CAWLE Chief Administrative Officer

JAMES L. BEBLEY

Approved a