# AUTHORIZE THE FIRST, SECOND AND THIRD RENEWAL AGREEMENT WITH WILLIS OF ILLINOIS, INC. FOR HEALTHCARE AND BENEFITS CONSULTING SERVICES

# THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first, second, and third renewal agreement with Willis of Illinois, Inc. to provide healthcare and benefits consulting services to the Talent Office at an estimated annual cost set forth in the Compensation Section of this report. Vendor was selected on a competitive basis pursuant to Board Rule 7-2. A written agreement for Vendor's services is currently being negotiated. No services shall be provided by Vendor and no payment shall be made to Vendor prior to the execution of their written agreement. The authority granted herein shall automatically rescind in the event their written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Specification Number:

15-350053

Contract Administrator:

Washington, Ms. Nealean T / 773-553-2273

# **VENDOR:**

1) Vendor # 98715 WILLIS OF ILLINOIS, INC. 233 S. WACKER DRIVE., STE 1800 CHICAGO, IL 60606

> Brian Stratton 312 288-7070

Ownership: No Shareholders Own More

Than 10%

# **USER INFORMATION:**

**Project** 

Manager:

11010 - Talent Office

42 West Madison Street

Chicago, IL 60602

Jordan, Ms. Christina

773-553-1044

# **ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report 16-0127-PR13) in the amount of \$1,170,000 is for a term commencing March 1, 2016 and ending February 28, 2019, with the Board having three (3) options to renew for one (1) year terms. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-2.

# **OPTION PERIOD:**

The term of this agreement is being renewed for three (3) years commencing March 1, 2019 and ending February 29, 2022.

# **OPTION PERIODS REMAINING:**

There are no more option periods remaining.

## **SCOPE OF SERVICES:**

Vendor will continue to provide comprehensive health and welfare benefits plan consulting as follows:

- Provide research, benchmarking, data analysis, expense and contributions projections, evaluation, and design recommendations for benefits offerings.
- Advise and consult with the Board throughout the benefits vendor selection process, including assisting in drafting RFP content, evaluating proposals, estimating all applicable proposer costs, and assisting in negotiation of fees and other relevant terms.
- Provide contract renewal and negotiation services of the Board's current benefit plan vendors.
- Advise and assist in reviewing contracts, plan documents, insurance policies, and other documents for applicability, accuracy, and consistency.
- Monitor compliance of benefit plans with applicable laws and regulations and recommend changes and enhancements to comply with all applicable laws and regulations.
- Provide a quarterly plan funding analysis.
- Provide subject matter expertise in drafting total rewards communications materials.
- Participate in monthly Labor Management Cooperation Committee meetings.
- Participate in audits of benefits vendors and internal benefits plan audits.

#### **DELIVERABLES:**

Vendor will continue to provide the services noted in the Scope of Services section and provide monthly reports including a healthcare dashboard report, activity logs, and ad-hoc reporting as requested.

#### **OUTCOMES:**

Vendor's services will result in benefits plan savings and professional oversight and monitoring of benefits programs.

## **COMPENSATION:**

Vendor shall be paid according to the rates set forth in the agreement. The total cost to the Board for the three (3) year term shall not exceed \$360,000. The estimated annual costs for the three (3) year term, payable by Board, are set forth below:

\$40,000, FY19 \$120,000, FY20 \$120,000, FY21 \$80,000, FY22

In addition to the above amounts payable by the Board, Vendor is also to receive commissions to be paid directly to Vendor by Aetna and Eye Med. Vendor is authorized to receive a maximum aggregate amount of \$270,000.00 annually directly from Aetna (\$120,000.00) and Eye Med (\$150,000.00).

## **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize the Chief Talent Officer to execute all ancillary documents required to administer or effectuate this option agreement.

# **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women Owned Business Enterprise Participation in Goods and Services Contracts, (M/WBE Program), this contract is in full compliance with the Business Diversity goals of 30% MBE and 7% WBE. The vendor has scheduled the following firms:

Total MBE: 30%

Beaman Public relations, Inc. 401 N. Michigan, Suite 1300

Chicago, IL 60611

Ownership: Robin Beaman

Total WBE: 7%

Ovation Global Strategies 30 S. Wacker Drive, suite 2200

Chicago, IL 60606

Ownership: Daniella Levitt

## LSC REVIEW:

Local School Council approval is not applicable to this report.

## FINANCIAL:

Fund 115, Talent Office, Unit 11010 \$40,000, FY19 \$120,000, FY20 \$120,000, FY 21 \$80,000 FY22

Funded Directly From Aetna:

\$40,000, FY19 \$120,000, FY20 \$120,000, FY21

\$80,000, FY 22

Funded Directly From Eye Med:

\$50,000, FY19

\$150,000, FY20

\$150,000, FY21

\$100,000, FY22

Not to exceed \$360,000 for the three (3) year term. Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

## **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

JONATHAN MAPLES
Chief Procurement Officer

Approved:

JANICE K. JACKSON Chief Executive Officer

Approved as to Legal Form

JOSEPH T. MORIA