AUTHORIZE THE FIRST AND SECOND RENEWAL AGREEMENTS WITH MITEL NETWORKS INCORPORATED FOR WIRING, CABLING, VOICE MAINTENANCE, AND SUPPORT SERVICES

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first and second renewal agreements with Mitel Networks Incorporated to provide wiring, cabling, voice network maintenance, and related support services to schools and departments at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising this option is currently being negotiated. No payment shall be made to Vendor during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Specification Number:

15-350043

Contract Administrator:

Washington, Ms. Nealean T / 773-553-2273

VENDOR:

1) Vendor # 37538

MITEL NETWORKS INCORPORATED 1146 NORTH ALMA SCHOOL ROAD

MESA, AZ 85201

Craig Holuj 312 479-9032

Ownership: 100% Mitel US Holdings Inc.

USER INFORMATION:

Project

Manager:

12510 - Information & Technology Services

42 West Madison Street Chicago, IL 60602

Zalewski, Miss Kathryn Lucille

773-553-3060

ORIGINAL AGREEMENT:

The original Agreement (authorized by Board Report 16-0127-PR12) in the amount of \$15,700,000 is for a term commencing July 1, 2016 and ending June 30, 2019, with the Board having two (2) options to renew for one (1) year terms. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-2.

OPTION PERIOD:

The term of this agreement is being renewed for two (2) years commencing July 1, 2019 and ending June 30, 2021.

OPTION PERIODS REMAINING:

There are no option periods remaining.

SCOPE OF SERVICES:

Vendor will continue to provide maintenance, monitoring, and support services for the District-wide phone systems, including all related hardware and software as well as wiring, cabling and electrical for CPS' voice and data networks. During this renewal term, Mitel will be upgrading the current premise-based voice systems and equipment to a Mitel IP cloud-based solution to mitigate security risks of maintaining vital voice services on out of-support servers and applications while proactively preparing the District for the telecommunications industry migration from Primary Rate Interface (PRI) voice transport to Standard Initiation Protocol (SIP) voice transport.

Services are to include:

- (1) 24x7x365/366 monitoring and support of the voice network, systems, voicemail, and components to ensure availability and functionality
- (2) Maintenance/repair/replacement of broken voice systems, phones, equipment, and supporting components
- (3) Upgrade of voice network and equipment from premise-based systems to IP cloud-based solution to eliminate security risks of out-of-support servers and applications
- (4) Implementation of value-add applications such as Unified Messaging and IP phones across the District
- (5) Complete voice system installations for new construction and/or one-time initiatives
- (6) Installation and repair/maintenance of wiring, cabling and electrical services to support the District's voice and data networks
- (7) Move, add, and change requests from schools and administrative departments for phone handsets, numbers, auto attendants and other voice needs
- (8) Monthly flat rate pricing which covers all current and upgrade-related services

DELIVERABLES:

Vendor will continue to provide maintenance, monitoring, and support services for our District-wide phone systems, including all related hardware and software as well as wiring and cabling for our voice and data networks while upgrading the current premise-based voice systems to a cloud-based voice solution.

OUTCOMES:

Vendor's services will result in a secure, up-to-date voice network with reliable maintenance, monitoring and support of key voice communications systems and equipment which are vital to the operations of schools and administrative offices. In addition, technology-related wiring, cabling and electrical services will continue for the District.

COMPENSATION:

Vendor shall be paid via a fixed monthly fee at an aggregate cost not to exceed \$11,640,000 for the two (2) year term.

Estimated annual cost for the two (2) year term are set forth below: \$5,820,000, FY20 \$5,820,000, FY21

AUTHORIZATION:

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize the Chief Information Officer to execute all ancillary documents required to administer or effectuate this option agreement.

AFFIRMATIVE ACTION:

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services Contracts (M/WBE Program), the goals for this contract are 35% MBE and 5% WBE. The Office of Business Diversity has granted a partial waiver and the Prime vendor has committed to the participation goals of 35% MBE and 5% WBE of applicable spend.

Total MBE: 35%
Quantum Crossing LLC
111 E Wacker Drive, Suite 990
Chicago, IL 60601
Ownership: Roger Martinez

Total WBE: 5% Phoenix Business Solutions LLC 12543 S Laramie Alsip, IL 60803 Ownership: Peggy Hrindax

LSC REVIEW:

Local School Council approval is not applicable to this report.

FINANCIAL:

Fund 115, ITS, Unit 12510

\$5,820,000, FY20 \$5,820,000, FY21

Not to exceed \$11,640,000 for the two (2) year term.

Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

GENERAL CONDITIONS:

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

JONATHAN MAPLES
Chief Procurement Officer

Approved:

JANICE K. JACKSON Chief Executive Officer

Approved as to Legal Form

JOSEPH T. MØRI General Counsel