# AUTHORIZE THE FIRST AND SECOND RENEWAL AGREEMENTS WITH OMICRON TECHNOLOGIES, INC. TO ORIGINATE, DISTRIBUTE, AND TRACK CPS VENTRA CARDS AND LIMITED USE TICKETS

#### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first and second renewal agreements with Omicron Technologies, Inc. to originate, distribute, and track CPS Ventra Card and Limited Use Tickets (LUTs) to the departments of Transportation and Student Support and Engagement at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising these options is currently being negotiated. No payment shall be made to Vendor during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Contract Administrator :

Saintil, Ms. Keisha / 773-553-2280

#### **VENDOR:**

1) Vendor # 22049 OMICRON TECHNOLOGIES, INC. 6348 N MILWAUKEE AVE., STE 328 CHICAGO, IL 60646

> Lionel Rabb 773 553-8267

Ownership: Lionel Rabb - 100%

## **USER INFORMATION:**

Project

11371 - Student Support and Engagement

Manager:

42 West Madison Street

Chicago, IL 60602

Burke, Mrs. Mary Elizabeth

773-553-1000

Project

11870 - Student Transportation

Manager:

42 West Madison Street

Chicago, IL 60602 Mc Guire, Mr. Kevin P.

773-553-2860

#### **ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report 17-0628-PR8) in the amount of \$990,000 is for a term commencing July 1, 2017 and continuing through June 30, 2020, with the Board having two (2) options to renew for one (1) year terms. The Agreement was amended (authorized by Board Report 18-0627-PR12) to increase the spend authority to \$1,375,000 and to add the Office of Student and Engagement as a User Group. The original agreement was awarded on a non-competitive basis: the

sole-source request was presented to the Non-Competitive Procurement Review Committee and approved by the Chief Procurement Officer.

#### **OPTION PERIOD:**

The term of this agreement is being renewed for two (2) years commencing July 1, 2020 and ending June 30, 2022.

#### **OPTION PERIODS REMAINING:**

There are no option periods remaining.

## **SCOPE OF SERVICES:**

Vendor will continue to provide agent services for CPS related to its joint ID Card Ventra program ("Ventra") with Chicago Transit Authority ("CTA"), as further defined by the specific deliverables listed below in the Deliverables section of this Board Report.

#### **DELIVERABLES:**

Vendor will continue to provide the following products and services for the duration of the agreement:

- Centralized card printing, PAN linking, assignment tracking, and distribution of black/white design transit fare cards on Ventra card stock.
- Centralized card printing, PAN linking, assignment tracking, and distribution of color school designed student ID and transit fare (Combo) cards on Ventra card stock.
- Maintain and support a help desk and support assistance program for Ventra Card related questions during regular school (Sep-Jun).
- Maintain and support a help desk and support assistance program for Ventra Card related questions during summer school (Jul-Aug).
- Provide CPS-CTA-Cubic liaison and project management services.
- Provide secure storage of blank Ventra card stock.
- Blue Ventra card ordering processing, PAN linking, assignment to school, packaging, student assignment tracking, and distribution via the CPS mail run.
- Limited Use Ticket (LUT) order processing, PAN linking, assignment tracking, and distribution.
- Card return and reuse system for allowing schools to return unused Ventra cards.
- Licensing of software for ordering, managing, distribution, and assignment tracking of CPS Ventra card and LUT inventory for regular schools, and optionally, charter schools and departments.
- Schools and departments may optionally purchase related equipment, supplies, software, and services from a CPS approved Omicron Price List, such as ID printers, cameras, label printers, readers/scanners, smartcards, credit card processing, and expedited shipping from Omicron for successful implementation of Verify.net/ConnectNow ID and Ventra Card ordering and application modules.

## **OUTCOMES:**

Vendor's services will continue to result in Ventra card storage, fulfillment, tracking, and management. The services will also allow for cost savings through volume card ordering, card reuse system, and visibility of card distribution to prevent fraud, and enable LUT assignment tracking for better accountability and to reduce fraud.

# **COMPENSATION:**

Vendor shall be paid as agreed upon in their Agreement. Estimated annual costs for the two (2) year agreement are set forth below:

\$460,000 FY21 \$460,000 FY22

#### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize the Executive Director of Transportation to execute all ancillary documents required to administer or effectuate this option agreement.

#### **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women Owned Business Participation in Goods and Services contracts, (M/WBE Program), this contract is exempt as this agreement is for proprietary software.

### LSC REVIEW:

Local School Council approval is not applicable to this report.

#### FINANCIAL:

Fund 115
Department of Transportation, Unit 11870
\$300,000 FY21
\$300,000 FY22

Fund 115 and Fund 324
Office of Student Support and Engagement, Unit 11371
\$160,000 FY21
\$160,000 FY22

Not to exceed \$920,000 for the two (2) year term. Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

#### **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

JONATHAN MAPLES
Chief Procurement Officer

Approved:

JANICE K. JACKSON Chief Executive Officer

Approved as to Legal Form:

JOSEPH T. MORIARTY General Counsel