July 28, 2021

# AMEND BOARD REPORT 19-1120-PR2 AUTHORIZE THE SECOND AND FINAL RENEWAL AGREEMENT WITH VARIOUS VENDORS FOR VIRTUAL LEARNING ONLINE COURSES

# THE INTERIM CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the second and final renewal agreement with various vendors to provide virtual learning online courses to schools at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising this option is currently being negotiated. No payment shall be made to Vendors during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

This July 2021 amendment is necessary to increase the maximum compensation amount from \$1,400,000 to \$8,696,834, and to extend the term end date from December 31, 2021 to June 30, 2022. A written amendment to the agreement is required. No payment shall be made to Vendors exceeding the original maximum compensation amount prior to execution of the written amendment. The authority granted herein shall automatically rescind in the event a written amendment is not executed within 90 days of the date of this Board Report. Information pertinent to this amendment is stated below.

Contract Administrator: Hinton-Knowles, Demetra / 773-553-2280

#### VENDOR:

1) Vendor # 98804 APEX LEARNING INC. 1215 FOURTH AVENUE, STE 1500 SEATTLE, WA 98161 Michelle Butler 206 381-5600

Ownership: Andrew Kaplan- 50%; Peter Campbell - 50%

2) Vendor # 10126 EDMENTUM HOLDINGS, INC. 5600 W. 83RD STREET., STE 300 8200 TOWER BLOOMINGTON, MN 55437 Michael Ensign 800 447-5286

Ownership: Edmentum Holdings, Inc -100%

3) Vendor # 16326 EDGENUITY INC. 8860 EAST CHAPARRAL ROAD, STE 100 SCOTTDALE, AZ 85250 Greg Bishop 480 423-0118 X1122

Ownership: Weld North Education, LLC - 100%

#### **USER INFORMATION:**

Project

10825 - Department of Personalized Learning

Manager:

2651 W. Washington Blvd

Chicago, IL 60612

Cox-Jones, Miss Danielle Dana

773-553-3482

PM Contact:

10810 - Teaching and Learning Office

42 West Madison Street Chicago, IL 60602 Chavarria, Ms. Sherly

773-553-1216

#### ORIGINAL AGREEMENT:

The original Agreement (authorized by Board Report 15-1216-PR1) in the amount of \$3,000,000 is for a term commencing January 1, 2016 and ending December 31, 2017, with the Board having two (2) options to renew for two (2) year terms. The first renewal agreement (authorized by Board Report 17-1025-PR3) in the amount of \$2,500,000 is for a two (2) year term commencing on January 1, 2018, and ending on December 31, 2019. A second renewal agreement was authorized by Board Report 19-1120-PR2 in the amount of \$1,400,000 for a two (2) year term commencing on January 1, 2020, and ending on December 31, 2021. The original agreement was awarded on a competitive basis pursuant to former Board Rule 7-2.

# **OPTION PERIOD:**

The term of this agreement is being renewed for (2) years commencing January 1, 2020 and ending December 31, 2021. The term of each Agreement is further being extended through June 30, 2022 ("Extension Term").

# **OPTION PERIODS REMAINING:**

There are no option periods remaining.

# **SCOPE OF SERVICES:**

Vendors will continue to provide online courses as part of a key strategy to ensure that students can have anytime access to CPS high school graduation courses and requirements. Enrollment will be based on school and student needs. CPS students will use online courses to fulfill core course requirements, elective course requirements, Advanced Placement courses, credit recovery courses and Advanced Placement

Exam Review. Online courses will be offered to students in grades 7-12 for any or all of the following reasons; to make up a course that they have failed; to complete a course requirement for a course that is not offered at their current or former school; to complete a course that conflicts with their schedule; to attain credit for graduation requirements; to have access to advanced level courses; and to provide short-term educational content and skills instruction during periods of transition, illness or other temporary school enrollment scenarios. The CPS Virtual Learning Program currently works in conjunction with several CPS departments to offer the best use of online learning to provide a valuable option to meet student need.

#### **DELIVERABLES:**

Vendor will continue to provide:

- -High quality and engaging online coursework that is aligned with Illinois State Learning Standards (http://www.isbe.net/ils/default.htm) and Common Core State Standards (http://www.isbe.net/common core/default.htm)
- -Appropriate staff and communication in a timely manner
- -Training, monitoring, data reporting and course implementation support
- -Performance and account management and measureable <u>measurable</u> performance objectives as outlined in their scopes of service

#### **OUTCOMES:**

Vendor's services will result in and be measured based on the Key Performance Indicators (KPIs) for the Virtual Learning Program which include, but are not limited to:

- Percentage of students who complete courses
- Percentage of students who recover or attain course credit with online courses
- Number of students who meet graduation requirements and graduated upon completion of online courses with the Virtual Learning Program
- -Number of students who are back on track to graduate upon completion of program/courses with the Virtual Learning Program

# **COMPENSATION:**

Vendor shall be paid during this option period as set forth in their renewal agreement; estimated costs for the option period and the Extension Term are set forth below:

\$350,000 <u>\$366,165</u> FY20 \$700,000 <u>\$630,669</u> FY21

\$350,000 \$7,700,000 FY22

# **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document and amendment. Authorize the President and Secretary to execute the option document and amendment. Authorize the Chief Officer of Teaching and Learning, or designee to execute all ancillary documents required to administer or effectuate this option agreement and amendment.

# **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services Contracts (M/WBE Program), this pool of vendors is exempt from MWBE review as this agreement is for Proprietary Software.

# LSC REVIEW:

Local School Council approval is not applicable to this report.

#### FINANCIAL:

Various Funds Various Units

\$350,000 \$366,165, FY20 \$700,000 \$630,669, FY21 \$350,000 \$7,700,000, FY22

Not to exceed \$1,400,000 \$8,696,834 for the two (2) year term and the Extension Term. Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

# **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

JONATHAN MAPLES
Chief Procurement Officer

Approved:

JOSÉ M. TORRES, PhD Interim Chief Executive Officer

Approved as to Legal Form:

JOSEPH T. MORIARTY