

**AUTHORIZE THE FIRST RENEWAL AGREEMENT WITH VARIOUS VENDORS TO PROVIDE  
COLLEGE CAREER READINESS SERVICES TO ALL SCHOOLS AND DEPARTMENTS**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Authorize the first renewal agreement with various vendors to provide College Career Readiness Services to all schools and departments at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising this option is currently being negotiated. No services shall be rendered by vendors and no payment shall be made to vendors during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Specification Number : 19-350025

Contract Administrator : Goodwin, Shannon A. / 773-553-2280

**USER INFORMATION :**

Project  
Manager: 10850 - Counseling and Postsecondary Advising  
  
42 West Madison Street  
  
Chicago, IL 60602  
  
Truax, Heidi A.  
  
773-553-2078

PM Contact:  
10870 - College and Career Success Office  
  
42 West Madison Street  
  
Chicago, IL 60602  
  
Hougard, Megan Jean  
  
773-535-5100

**ORIGINAL AGREEMENT:**

The original Agreement authorized by Board Report 19-1120-PR1 in the amount of \$10,000,000 is for a term commencing November 1, 2019 and ending October 31, 2022, with the Board having two (2) options to renew for periods of one (1) year each. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-3.

**OPTION PERIOD:**

The term of this agreement is being renewed for one (1) year commencing November 1, 2022 and ending October 31, 2023.

**OPTION PERIODS REMAINING:**

There is one (1) option period for one (1) year remaining.

**SCOPE OF SERVICES:**

Vendors will continue to provide services that will include in-school and out-of-school college and career readiness services to K-12 students, their parents, and /or their counselors/educators. This includes programs focused on the following four categories: key content knowledge (e.g. test prep), industry-recognized certification testing services, key learning and adaptive skills (time management, study skills, goal-setting, etc.), and key transition knowledge and skills (e.g. career pathways, workplace learning, admissions, financial aid requirements, etc.). The categories and programs which have been approved for each vendor will be identified in their respective agreement.

**DELIVERABLES:**

Vendors will continue to provide high quality college and career readiness programs.

**OUTCOMES:**

Vendors' services will support the vision of preparing students for college and career success. Schools will be able to choose from the pool of contracted vendors with high quality college and career readiness programs.

**COMPENSATION:**

Vendors shall be paid during this option period as follows: Estimated annual aggregated costs for this option period are set forth below:

FY23 \$1,200,000

FY24 \$300,000

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize Chief Officer of College and Career Success to execute all ancillary documents required to administer or effectuate this agreement.

**AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts (M/WBE Program), this pool is waived of the participation goals of 30% MBE and 7% WBE, because the contract is not further divisible.

**LSC REVIEW:**

Local School Council approval is not applicable to this report.

**FINANCIAL:**

Various funds

All Schools, All Units

FY23 \$1,200,000

FY24 \$300,000

Not to exceed \$1,500,000 for the renewal term. Future year funding is contingent upon budget appropriation and approval.

**CFDA#:**

Not Applicable

**GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



PATRICIA HERNANDEZ  
Acting Chief Procurement Officer

Approved:



PEDRO MARTINEZ  
Chief Executive Officer

Approved as to Legal Form: 



JOSEPH T. MORIARTY  
General Counsel

- 1) Vendor # 38569  
AVID CENTER  
9797 AERO DRIVE SUITE 100  
SAN DIEGO, CA 92123  
Christie A. Cassell  
858 380-4769  
  
Ownership:Not-for-profit
- 2) Vendor # 16497  
COLLEGE POSSIBLE  
215 W. SUPERIOR ST, STE 300  
CHICAGO, IL 60654  
Bonnie Christensen  
312 767-5613  
  
Ownership:Not-for-profit
- 3) Vendor # 10126  
EDMENTUM, INC.  
5600 W. 83RD STREET., STE 300 8200  
TOWER  
BLOOMINGTON, MN 55437  
Meredith Wittich  
800 447-5286  
  
Ownership:For-Profit; Edmentum Holdings, Inc. 100%
- 4) Vendor # 49922  
HILL FOOD SERVICE CONSULTING, INC.  
1016 W Jackson Blvd  
Chicago, IL 60607  
Brian J. Hill  
312 585-3971  
  
Ownership:For Profit; Dr. Brian J. Hill 100%
- 5) Vendor # 15959  
IMENTOR INCORPORATED  
332 S. MICHIGAN AVENUE  
CHICAGO, IL 60604  
Jason Friedman  
312 219-8793  
  
Ownership:Not-for-profit
- 6) Vendor # 34595  
NCS PEARSON, INC.  
5601 Green Valley Drive  
Bloomington, MN 55437  
Justin Barker  
800 627-7271  
  
Ownership:For Profit; PN Holdings, Inc, 100%
- 7) Vendor # 89681  
ONEGOAL  
180 N. WABASH AVE STE 800  
CHICAGO, IL 60601  
Alison Adams  
773 916-4017  
  
Ownership:Not-for-profit
- 8) Vendor # 94752  
REFLECTIONS FOUNDATION  
10816 S. PARNELL  
CHICAGO, IL 60628  
Kelly Fair  
773 559-2909  
  
Ownership:Not-for-profit

9)

Vendor # 99256  
SPARK PROGRAM, INC.  
67 E MADISON ST SUITE 2101  
CHICAGO, IL 60603  
Ashley Leonard  
312 470-4300

Ownership:Not-for-profit

10)

Vendor # 62052  
THE ACADEMIC APPROACH, LLC  
342 WEST ARMITAGE  
CHICAGO, IL 60614  
Matthew Pietrafetta  
773 348-8914

Ownership:Limited Liability Corporation

11)

Vendor # 17370  
YOUSCIENCE, LLC  
610 S. 850 EAST, STE 100  
LEHI, UT 84043  
Kellie Openshaw  
800 470-1215

Ownership:Limited Liability Corporation